



CIRCUMPLEX LEADERSHIP SCAN 360°

# CLS360 AT A GLANCE

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<b>MEASURES</b>	<ul style="list-style-type: none"> <li>Two metamotives: <i>Agency</i> and <i>Communion</i></li> <li>Four leadership quadrants: <i>Charismatic</i>, <i>Democratic</i>, <i>Avoiding</i>, and <i>Autocratic</i></li> <li>Eight leadership interpersonal behavioural styles: <i>Inspirational</i>, <i>Coaching</i>, <i>Participative</i>, <i>Yielding</i>, <i>Withdrawn</i>, <i>Distrustful</i>, <i>Authoritarian</i>, and <i>Directive</i></li> </ul>
<b>WHO</b>	Leaders with Direct Reports
<b>CLS360 PACKAGE</b>	<ul style="list-style-type: none"> <li>1 x CLS360 Self-Description</li> <li>1 x CLS360 Ideal Self-Description</li> <li>25 x CLS360 Rater Descriptions</li> <li>Comprehensive 70+ page Feedback Report presented in a binder</li> </ul>
<b>ADMINISTRATION</b>	Surveys can be administered and completed via Desktop, Laptop, Tablet, and Smartphone.
<b>SURVEY COMPONENTS</b>	<ul style="list-style-type: none"> <li>116 items measuring leadership interpersonal behaviours</li> <li>Three open-ended questions</li> </ul>
<b>TIME TO TAKE</b>	15-20 minutes per survey
<b>PROCESS</b>	<ul style="list-style-type: none"> <li>Invitations are emailed to the Leaders and their Raters asking them to complete the online survey. <ol style="list-style-type: none"> <li>The Leader completes a Self-Description and an Ideal Self-Description.</li> <li>The Manager(s), Direct Reports, Peers, and Internal Customers rate the Leader.</li> </ol> </li> <li>Raters can choose to have their individual feedback displayed or remain anonymous.</li> </ul>
<b>REPORTING OPTIONS</b>	<ul style="list-style-type: none"> <li>Individual Leader Feedback Report</li> <li>Team Feedback Report</li> </ul>

<b>DEBRIEFING OPTIONS</b>	<ul style="list-style-type: none"> <li>Two Confidential 1-to-1 Debrief Sessions OR</li> <li>Workshop Group Debrief Session + Two Confidential 1-to-1 Debrief Sessions</li> </ul>
<b>NORMS</b>	As of April 2016, the Australian normative database consists of 577 leaders (ranging from CEOs to supervisors) and 5801 raters.
<b>EVIDENCE-BASED CRITERIA</b>	<p><b>Criterion 1. THEORY</b></p> <p>Repeated hypothesis testing and research of the CLS360 has demonstrated the circular (circumplex) structure in six European studies (2007-2012) and one Australian study (2013).</p> <p><b>Criterion 2. STATISTICS</b></p> <ol style="list-style-type: none"> <li><b>Reliability: Internal reliability of scales</b> - The CLS360 scales exceed the required standard of .70 (alpha coefficient), ranging from .77 (Directive) to .91 (Coaching);</li> <li><b>Reliability: Test-retest reliability</b> - The CLS360 scales exceed the required standard of .70, ranging from .75 (Distrustful) to .87 (Inspirational);</li> <li><b>Validity: Convergent validity</b> - The CLS360 scales show strong convergence with a range of other scientifically accepted scales, and the CLS360 scales have demonstrated higher reliability;</li> <li><b>Validity: Predictive validity</b> - The CLS360 strongly predicts leadership outcomes such as performance and effort.</li> </ol> <p><b>Criterion 3. PUBLISHED</b></p> <p>The CLS360 research was originally reported in a PhD study by Marleen Redeker (Free Amsterdam University) and subsequently met the 'gold standard' when it was published in a peer-reviewed, A1 journal. See Redeker et al. (2012), Integrating Leadership: The Leadership Circumplex. <i>European Journal of Work and Organizational Psychology</i>. Available at: <a href="http://dx.doi.org/10.1080/1359432X.2012.738671">http://dx.doi.org/10.1080/1359432X.2012.738671</a></p>